Department of Sociology  
Dartmouth College  
Fall 2018

Course: Introduction to Sociology (Sociology 1)

Time: MWF 8:50-9:55  
Thursday 9:05-9:55 (X-hour)

Instructor: John Campbell  
306C Blunt Hall  
Office phone: 646-2542

Office Hours: Monday 1:00-3:00 (or by appointment)

Email: I will try to answer email queries as soon as I can. However, given the rather large amount of email I receive, I can make no guarantees how fast that will be. For the same reason, my responses may be rather short. Please do not take offense.

Course Description: What is society? How have societies developed historically? How do they distribute wealth, income and other resources? How do they organize political authority and economic power? How do they coordinate work? How do they socialize people to “fit in” with those around them? How do they produce culture? This course provides answers to these and other questions in ways that provide an introduction to the field of sociology. It focuses on a broad range of theory and research showing how sociologists think about and study these questions. In many cases, the topics covered in the course reflect the research interests and course offerings of faculty in the sociology department at Dartmouth. As a result, the course also provides an introduction to some of the curriculum offered in the department.

Required Texts: Listed below are the required books for the course. They are available at Wheelock Books, the Dartmouth Bookstore, and are on reserve at Baker-Berry Library. There are also several additional required articles. These are listed in the syllabus below and posted on the course’s Canvas website.


General Course Requirements: All students are expected to attend lectures, do the reading and take the exams.

Attendance Policy: Class attendance will not be taken. Beware, however, that about half of the questions on each exam will be based on lecture material.
PowerPoint Slides: PowerPoint slides from the lectures are posted on the Canvas site and are updated periodically throughout the term and serve as guides to the lectures but are not equivalent to lecture notes. The slides you find on Canvas the day of the lecture may be slightly different from those I use in class that day (and later update on Canvas) because I often fiddle with the lecture just before class. I apologize in advance for whatever inconvenience this may cause.

Examinations: There will be three multiple choice exams including the final exam. The exam dates are listed below in the syllabus. The exams are not intended for you to demonstrate your command of facts per se but rather to make logical connections between facts, theories, concepts and other information presented in the course. In short, exams are designed to make you think rather than simply regurgitate memorized material. (NB: I strongly encourage you to form small study groups prior to the exams to review your lecture notes and readings, and make up practice questions to ask each other.)

Make-up Policy: As a general rule there will be NO make-up exams. In extraordinary circumstances a make-up may be possible if (1) you know in advance that you will be unable for extraordinary reasons to take the exam, and you make arrangements with the instructor at least one week before the scheduled exam date, or (2) you are seriously ill and have confirmation from either a dean or physician that this prevented you from taking the exam. The instructor reserves the right to refuse permission for a make-up exam if he feels it is not warranted. Notably, having other exams scheduled during the same week is not an acceptable reason for requesting a make-up exam. (Note that instructors are not permitted to grant make-ups for a final exam unless the student also receives approval from their class dean. But the final decision is still made by the instructor.)

Grading: Your grade will be based on the total number of points earned on the exams. At the end of the term everyone’s point totals will be calculated, the distribution of these individual point totals will be calculated, and initial cutting points between letter grades will be assigned. The overall class grade point average (GPA) will then be calculated. If the class GPA is too low (less than about 3.0), then cutting points will be adjusted as necessary to bring the class GPA up to an acceptable level. If the initial class GPA is higher than about 3.0, the cutting points will not be adjusted. Once the final cutting points have been determined, then each person will be assigned a final letter grade. If an individual’s total point score falls just below a cutting point, they may be bumped up to the next letter grade if they have shown significant improvement over the three exams.

The class GPA ends up being about 3.0. This consists roughly of about 34% of students in the A/A-range; 37% of students in the B+/B/B-range; 26% of students in the C+/C/C-range; and 3% of students in the D or E range.

| Exam #1 | 80 points/40 questions |
| Exam #2 | 80 points/40 questions |
| Exam #3 | 80 points/40 questions (Note: The third exam may be cumulative.) |

Extra Credit: Extra credit is available for those who are interested in earning it by completing the assignment described at the end of the syllabus. Depending on the quality of the assignment turned in, students may earn up to 12 points (an extra 5% of the points available in the course). These will be added to your total points at the end of the term.

Honor Principle: Examinations will be conducted in accord with the principles of academic honor detailed in the Dartmouth Organization, Regulations and Courses.
**Students with Disabilities:** Students with learning, physical, or psychiatric disabilities enrolled in this course that may need disability-related classroom or other accommodations are encouraged to make an appointment to see the instructor before the end of the second week of the term. All discussions will remain confidential, although the Student Disability Services office may be consulted to discuss appropriate implementation of any accommodation requested. Students who want to discuss this should provide the instructor with a copy of a disability registration form, which lists the accommodations recommended for them by the Student Disability Services within the Academic Skills Center. This will also verify that you are registered for disabilities services. If you do not have such a form, please see the Director of Student Disability Services to get one immediately.

**Staying Healthy at Dartmouth:** The academic environment at Dartmouth is challenging, our terms are intensive and fast-paced, and classes are not the only demanding part of your life. There are several resources available to you on campus to support your wellness, including the following:

1. Your undergraduate dean ([http://www.dartmouth.edu/~upperde/](http://www.dartmouth.edu/~upperde/))
2. Counseling and Human Development ([http://www.dartmouth.edu/~chd/](http://www.dartmouth.edu/~chd/))
3. The Student Wellness Center ([http://www.dartmouth.edu/~healthed/](http://www.dartmouth.edu/~healthed/))

I encourage you to use these resources. Feel free to speak with me throughout the term about these issues if you like.

**Reading Assignments:** The reading assignments for the course are listed below. It is expected that you will have done the reading by the time class meets on the date for which the assignment is listed in the syllabus. *There is a lot of reading so you should keep up with it as we go along.* Otherwise you will be faced with an extraordinary amount of reading the night before the exam. *A series of “focal points” to help guide your reading are listed after each group of lectures relevant to a particular book or set of articles.* (NB: I strongly encourage you to take notes on the readings, i.e., short summaries of each book chapter or article, which will help focus your attention as you read. This will also expedite studying for the exams.)

**MCAT Preparation:** Students taking the MCAT are now expected to be familiar with material from sociology and psychology and are advised to take an introductory course in sociology as partial preparation for that portion of the exam. Much of what we cover in this course is listed in *The Official Guide to the MCAT* (4th edition), chapters 9 and 12, as material that may be covered on the exam. For example, we will cover the following concepts and theories about them that are mentioned in *The Official Guide to the MCAT*: macro- and micro-sociology, social structure, institutions, norms, social inequality, social stratification, social mobility, poverty, prejudice, discrimination, race, gender, ethnicity, class, status, prestige, power, inclusion and exclusion, meritocracy, anomie, alienation, culture, cultural capital, social capital, human capital, sanctions, anomie, alienation, organizations, bureaucracy, organizational environments, networks, groups, roles, role conflict, socialization, self, self-identity, interpersonal interaction, presentation of self, impression management, front and back stage behavior, symbolic interactionism, functionalism, conflict theory, exchange theory, rational choice theory.

Note, however, that scientific reasoning, which is also a part of the MCAT, will be illustrated in readings and lectures, but that no formal introduction to research methods, variables, hypothesis testing, etc. will be offered in this course. The term is too short to include that. Nor will we formally address data collection methods (e.g., reliability, validity, sampling) although you will read and hear about examples of various sociological methods (e.g., surveys, ethnography, historical, interviews, statistical analysis, etc.) and research designs (e.g., longitudinal, cross-sectional, experimental, cross-national). The same goes for data interpretation (e.g., graphs, charts, tables, statistics). Much of this material is covered in courses on either statistics or research methods, which the sociology department offers regularly.
Course Outline:

Part I. What is Sociology?

Sep 12 Introduction to the Course

Part II. The Development of Modern Society and the Foundations of Sociology

Sep 14 Marx’s Conflict Sociology

Sep 17 Durkheim’s Functionalist Sociology
Emile Durkheim. “Precontractual Solidarity” from The Division of Labor in Society, first published in 1893. (On Canvas website)

Sep 19 Weber’s Historical Comparative-Historical Sociology

Focal points: How do Marx, Durkheim and Weber explain the development of modern societies? What are their theories of history? How does each one explain how order is maintained in modern societies? For each one what affect does modern society have on the individual living in it?)

Part III. The Heart of the Matter: Inequality

Sep 21 Economic Inequality
Kevin Leicht & Scott Fitzgerald. Middle Class Meltdown in America. (Begin reading.)

Sep 24 Economic Inequality: Theories of Inequality and Stratification
Kevin Leicht & Scott Fitzgerald. Middle Class Meltdown in America. (Continue reading.)

Sep 26 Racial Inequality
Kevin Leicht & Scott Fitzgerald. Middle Class Meltdown in America. (Finish reading.)

Focal points: What is the middle-class meltdown? How has the distribution of income and wealth changed since the 1970s? How do middle class families survive economically in today’s world? Is the plight of middle class families their own fault or due to structural factors beyond their control? Are these things different for different racial and ethnic groups?

Sep 27 X-HOUR Racial Inequality
William Julius Wilson. More Than Just Race. (Begin reading)

Sep 28 Gender Inequality
William Julius Wilson. More Than Just Race. (Continue reading.)

Oct 1 Gender Inequality
William Julius Wilson. More Than Just Race. (Continue reading.)
Oct 3 Exam Review
William Julius Wilson. More Than Just Race. (Finish reading.)

Focal points: What is the declining significance of race? What is the feminization of poverty? What does Wilson mean when he says that structural factors cause racial inequality and poverty? Do poor African-Americans subscribe to traditional American values? What is the relationship between culture and poverty in poor neighborhoods?

Oct 5 EXAM #1

Part IV. Analyzing Social Institutions

Oct 8 The Economy
Gerald Davis. 2016. The Vanishing American Corporation. (Read parts I & II carefully.)

Oct 10 The Economy
Gerald Davis. 2016. The Vanishing American Corporation. (Skim parts III and IV.)

Focal points: How is the economy organized? How has it changed since the 1970s? How are economies affected by states? How have corporations changed? How has this affected people’s careers? How might this affect your career after graduating from Dartmouth?

Oct 12 The State and Politics
John Campbell. 2018. American Discontent. (Begin reading)

Oct 15 The State and Politics
John Campbell. 2018. American Discontent. (Continue reading)

Oct 17 The State and Politics: Film “Obama’s Deal”
John Campbell. 2018. American Discontent. (Finish reading)

Focal points: How do politics work in America? To what extent do average citizens rather than business interests or other interest groups influence politics? How important is money and wealth in American politics? How have racial, economic and ideological factors led to increasing polarization in American politics? Which is more important in American politics—money or voting?

Oct 19 The Schools
Shamus Khan. Privilege. (Begin reading.)

Oct 22 Schools
Shamus Khan. Privilege. (Continue reading.)

Oct 24 Exam Review
Shamus Khan. Privilege. (Finish reading.)

Focal points: What is cultural capital? How is it transmitted to students at St. Paul’s? What form does the cultural capital being transmitted at St. Paul’s take; what are its most important features? What is “relational achievement” and its relationship to the social hierarchy at St. Paul’s? Is the transmission of cultural capital accepted without question at St. Paul’s or is there resistance to it’s
transmission? How does the experience of St. Paul’s differ for students of different races and genders? Is St. Paul’s like Dartmouth?

Oct 26  EXAM #2

Part V.  Analyzing Organizations

Oct 29  Bureaucracy
Katherine Kellogg. *Challenging Operations*. (Begin Continue reading.)

Oct 31  Organizational Fields & Isomorphism
Katherine Kellogg. *Challenging Operations*. (Continue reading.)

Nov 1  **X-HOUR**  The Labor Process
Katherine Kellogg. *Challenging Operations*. (Finish reading.)

*Focal points:* What is a bureaucratic organization? How are organizations affected by their surrounding environments? Do common environmental pressures cause organizations in a field to conform to each other? How do macro-level factors affect change in organizations? How do micro-level factors affect change in organizations? How does power affect organizational change?

Part VI.  Analyzing Interpersonal Interaction

Nov 2  Symbolic Interaction

Nov 5  Presentation of Self

**FOR THOSE WHO CHOSE TO DO IT, THE EXTRA CREDIT ASSIGNMENT IS DUE TODAY IN CLASS.**

Nov 7  NO CLASS

Nov 9  Production of Culture

Nov 12  Exam Review

*Focal points:* What is the “self”? How is it formed? How do people present their “self” to other people? Why does Goffman call the presentation of self a performance? What is an idioculture? How is it formed? Are there other ways in which culture is formed? What insights have Goffman and Fine taken from Mead?

Nov 18  EXAM #3  Sunday, 8:00 am
EXTRA CREDIT ASSIGNMENT:
WHERE DO YOU LIVE? HOW DOES IT COMPARE TO THE REST OF THE USA?

For those who want to, you may complete the following assignment for extra credit. It is NOT required of all students in the class. It is voluntary!

Sociology involves data collection and analysis. There is a tremendous amount of data at our fingertips thanks to on-line data bases. This extra-credit assignment requires you to use two of these data bases—the U.S. Census Bureau and OpenSecrets.Org, the latter which reports data from a variety of sources, notably the U.S. Federal Election Commission. The purpose of this assignment is for you to use these data bases to gather data on the county (not country!) in which you most recently lived before coming to Dartmouth and compare it to the national average on a variety of demographic, economic and political factors. (If you never lived in the United States before coming to Dartmouth, speak with the instructor and he will help you choose a county to study.) Once you have gathered the data, you will write a brief two-page double-spaced analysis of the data. Turn in these two pages AND your data table, which is described below. This assignment requires no statistical training. It involves two parts described below.

Due Date: No later than **Monday, November 5, in class**! I am happy to accept your assignment earlier if you prefer.

Grading: The assignment will be graded “exceptional” (you receive 12 points), “acceptable” (you receive 6 points) or “unacceptable” (you receive 0 points). 12 points is equivalent to 5% of the total points available in the course.

Part I: Data Collection

Below you will find a table with three columns. The first column (on the left) is a list of topics for which you will collect data. The second column (in the middle) is blank. You will collect data on the items in column 1 for your county and enter them in column 2. Then you will compare the county data in column 2 with the data I have provided in column 3 (on the right), which includes averages, percentages, and other information for the United States as a whole. The data you will collect are for the county in which you lived most recently before coming to Dartmouth (or, if you never lived in the United States, a county you pick in consultation with the instructor).

The data for income, race, poverty, age, education and the economy can be found at https://factfinder.census.gov/faces/nav/jsf/pages/index.xhtml. The data for politics and elections can be found at https://www.opensecrets.org/outsidespending/ and https://www.opensecrets.org/members-of-congress/. You will have to look around these websites for the data in question, but it should not be too difficult to find.
Part II: Data Analysis

Once you have filled in the table, compare the data you collected for your county against the data I have provided for the United States. Then, recognizing that your data are limited, in a few paragraphs—no more than 2 double-spaced pages—answer the following three sets of questions:

1. Your county: How “typical” is your county compared to the United States?
   a. Are people in your county richer or poorer than the U.S. average?
   b. Are people in your county similar in racial and ethnic composition to the U.S. average?
   c. Are people in your county older or younger than the U.S. average?
   d. Are people in your county educated more or less than the U.S. average?

2. Your congressional representative: How important politically does money seem to be for your congressional representative?
   a. Did your representative raise more or less money than others in the 2016 election campaign?
   b. Who is your county’s representative most indebted to for funding their 2016 electoral campaign? Business? Labor? Banks? Or what?
   c. Is your county’s representative better or worse off financially than the average American?

3. Implications: Whose interests does your congressional representative seem to represent?
   a. Given your data, does it seem that your county’s congressional representative is likely to represent the interests of the average citizen in your county?
   b. Given your data, does it seem that your county’s congressional representative is likely to represent the interests of the average American citizen?

The Deliverable: Turn in your two-page double-spaced (stapled in the upper-left hand corner) answer to the questions above AND your data table. Assignments are due no later than Monday, November 5, in class.
### Table 1: County vs. National Statistics

<table>
<thead>
<tr>
<th></th>
<th>Your County</th>
<th>USA</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income:</strong> Median household income</td>
<td>$55,322</td>
<td></td>
</tr>
<tr>
<td>Male median income</td>
<td>$51,640</td>
<td></td>
</tr>
<tr>
<td>Female median income</td>
<td>$41,554</td>
<td></td>
</tr>
<tr>
<td><strong>Race:</strong> (% of total population)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>White (not Hispanic/Latino)</td>
<td>62.0</td>
<td></td>
</tr>
<tr>
<td>Hispanic/Latino</td>
<td>17.3</td>
<td></td>
</tr>
<tr>
<td>African American</td>
<td>12.3</td>
<td></td>
</tr>
<tr>
<td>American Indian/Native Alaskan</td>
<td>0.7</td>
<td></td>
</tr>
<tr>
<td>Asian</td>
<td>5.2</td>
<td></td>
</tr>
<tr>
<td>Native Hawaiian/Other Pacific Islander</td>
<td>0.2</td>
<td></td>
</tr>
<tr>
<td>Some other race</td>
<td>0.2</td>
<td></td>
</tr>
<tr>
<td>Two or more races (mixed race)</td>
<td>2.3</td>
<td></td>
</tr>
<tr>
<td><strong>Poverty:</strong> % individuals below poverty level</td>
<td>11.0%</td>
<td></td>
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<tr>
<td><strong>Age:</strong> Median age</td>
<td>37.7 years</td>
<td></td>
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<tr>
<td><strong>Education:</strong> % high school graduate or higher</td>
<td>86.3</td>
<td></td>
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<tr>
<td><strong>Economy:</strong> Largest economic sector in terms of number of employees</td>
<td>Education, health care, social assistance (23.1%)</td>
<td></td>
</tr>
<tr>
<td><strong>Politics: Members of Congress Representing Your County</strong></td>
<td></td>
<td></td>
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<tr>
<td>House of Representatives</td>
<td></td>
<td></td>
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<tr>
<td>Senator (senior)</td>
<td></td>
<td></td>
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<tr>
<td>Senator (junior)</td>
<td></td>
<td></td>
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<tr>
<td><strong>Elections: For your Representative’s 2016 campaign...</strong></td>
<td></td>
<td></td>
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<tr>
<td>Total campaign money raised</td>
<td></td>
<td>$495,468 (average for all House campaigns)</td>
</tr>
<tr>
<td>Total campaign money raised from political action committees (PACs)</td>
<td></td>
<td>$173,835 (average for all House campaigns)</td>
</tr>
<tr>
<td>Total campaign money raised from individuals</td>
<td></td>
<td>$264,854 (average for all House campaigns)</td>
</tr>
<tr>
<td><strong>Top 5 contributors</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Thomas Steyer ($89.8m)</td>
<td></td>
<td></td>
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<tr>
<td>Sheldon &amp; Miriam Adelson ($77.9m)</td>
<td></td>
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<tr>
<td>Donald Sussman ($39.3m)</td>
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<tr>
<td>Fred Eychaner ($33.4m)</td>
<td></td>
<td></td>
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<tr>
<td>James &amp; Marilyn Simons ($25.0m)</td>
<td></td>
<td></td>
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<tr>
<td><strong>Top 5 industries contributing</strong></td>
<td></td>
<td>Securities/investment</td>
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<tr>
<td>Retired</td>
<td></td>
<td></td>
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<tr>
<td>Real estate</td>
<td></td>
<td></td>
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<tr>
<td>Lawyers/law firms</td>
<td></td>
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<tr>
<td>Health professionals</td>
<td></td>
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<tr>
<td><strong>Percentage of campaign contributions coming from out-of-state sources</strong></td>
<td>39 % in-district vs. 61% outside-district (average of all House races)</td>
<td></td>
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<tr>
<td><strong>Representative’s net worth (wealth)</strong></td>
<td>$44,900 median individual wealth (2014).</td>
<td></td>
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<tr>
<td><strong>Representative’s earnings (income)</strong></td>
<td>$31,099 median individual income (2016)</td>
<td></td>
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</tbody>
</table>